



Q_ LOAN OFFICER

2_ BUSINESS PLANNING TOOL



For Free Online Tutorial and to Download Next Quarter Visit:

WWW.WINBYNOON.COM/BUSINESSPLANNINGTOOL

Copyright © 2020 By Todd Bookspan

Q GOALS

The Big 3

BUSINESS

PERSONAL

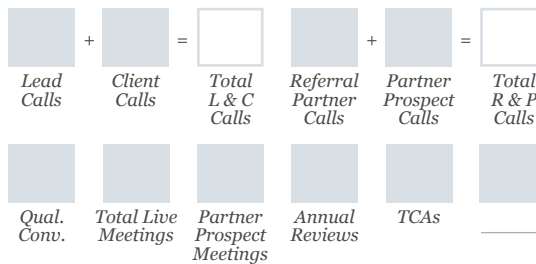
FAMILIES SERVED (UNITS CLOSED)

LOAN VOLUME FUNDED

WEEKLY RESULTS GOALS



WEEKLY ACTIVITY COMMITMENTS



HABITS OF SUCCESS

ON-TIME _____ hours/week

SOCIAL _____ posts or hours/week

HW NOTES _____ /week

SLEEP _____ hours/night

EXERCISE _____

MORNING ROUTINE _____

EVENING ROUTINE _____

NEW HABIT _____

CRITICAL RELATIONSHIPS



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SAT./SUN.
5 am	5 am	5 am	5 am	5 am	5 am
6 am	6 am	6 am	6 am	6 am	6 am
7 am	7 am	7 am	7 am	7 am	7 am
8 am	8 am	8 am	8 am	8 am	8 am
9 am	9 am	9 am	9 am	9 am	9 am
10 am	10 am	10 am	10 am	10 am	10 am
11 am	11 am	11 am	11 am	11 am	11 am
NOON	NOON	NOON	NOON	NOON	NOON
1 pm	1 pm	1 pm	1 pm	1 pm	1 pm
2 pm	2 pm	2 pm	2 pm	2 pm	2 pm
3 pm	3 pm	3 pm	3 pm	3 pm	3 pm
4 pm	4 pm	4 pm	4 pm	4 pm	4 pm
5 pm	5 pm	5 pm	5 pm	5 pm	5 pm
6 pm	6 pm	6 pm	6 pm	6 pm	6 pm
7 pm	7 pm	7 pm	7 pm	7 pm	7 pm
8 pm	8 pm	8 pm	8 pm	8 pm	8 pm