



Q_ EXECUTIVE 2_ BUSINESS PLANNING TOOL



For Free Online Tutorial and to Download Next Quarter Visit:

WWW.WINBYNOON.COM/BUSINESSPLANNINGTOOL

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Q GOALS

The Big 3

BUSINESS

PERSONAL

WEEKLY RESULTS GOALS

| | | | | | | | |
|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Leads | In-Process | Closed | New Hires | | | | |

WEEKLY ACTIVITY COMMITMENTS

| | | | | | | | |
|----------------------|---|----------------------|---|----------------------|----------------------|----------------------|----------------------|
| <input type="text"/> | + | <input type="text"/> | = | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Lead Calls | | Client Calls | | Total L & C Calls | Database Calls | Recruit Calls | Qual. Conv. |
| <input type="text"/> | | <input type="text"/> | | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Total Live Meetings | | Biz Planning Mtg. | | Sales Pres. | | | |

HABITS OF SUCCESS

ON-TIME _____ hours/week

SOCIAL _____ posts or hours/week

HW NOTES _____ /week

SLEEP _____ hours/night

EXERCISE _____

MORNING ROUTINE _____

EVENING ROUTINE _____

NEW HABIT _____

CRITICAL RELATIONSHIPS



| MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SAT./SUN. |
|--------|---------|-----------|----------|--------|-----------|
| 5 am | 5 am | 5 am | 5 am | 5 am | 5 am |
| 6 am | 6 am | 6 am | 6 am | 6 am | 6 am |
| 7 am | 7 am | 7 am | 7 am | 7 am | 7 am |
| 8 am | 8 am | 8 am | 8 am | 8 am | 8 am |
| 9 am | 9 am | 9 am | 9 am | 9 am | 9 am |
| 10 am | 10 am | 10 am | 10 am | 10 am | 10 am |
| 11 am | 11 am | 11 am | 11 am | 11 am | 11 am |
| NOON | NOON | NOON | NOON | NOON | NOON |
| 1 pm | 1 pm | 1 pm | 1 pm | 1 pm | 1 pm |
| 2 pm | 2 pm | 2 pm | 2 pm | 2 pm | 2 pm |
| 3 pm | 3 pm | 3 pm | 3 pm | 3 pm | 3 pm |
| 4 pm | 4 pm | 4 pm | 4 pm | 4 pm | 4 pm |
| 5 pm | 5 pm | 5 pm | 5 pm | 5 pm | 5 pm |
| 6 pm | 6 pm | 6 pm | 6 pm | 6 pm | 6 pm |
| 7 pm | 7 pm | 7 pm | 7 pm | 7 pm | 7 pm |
| 8 pm | 8 pm | 8 pm | 8 pm | 8 pm | 8 pm |